

# Acquiring Small and Distressed Systems

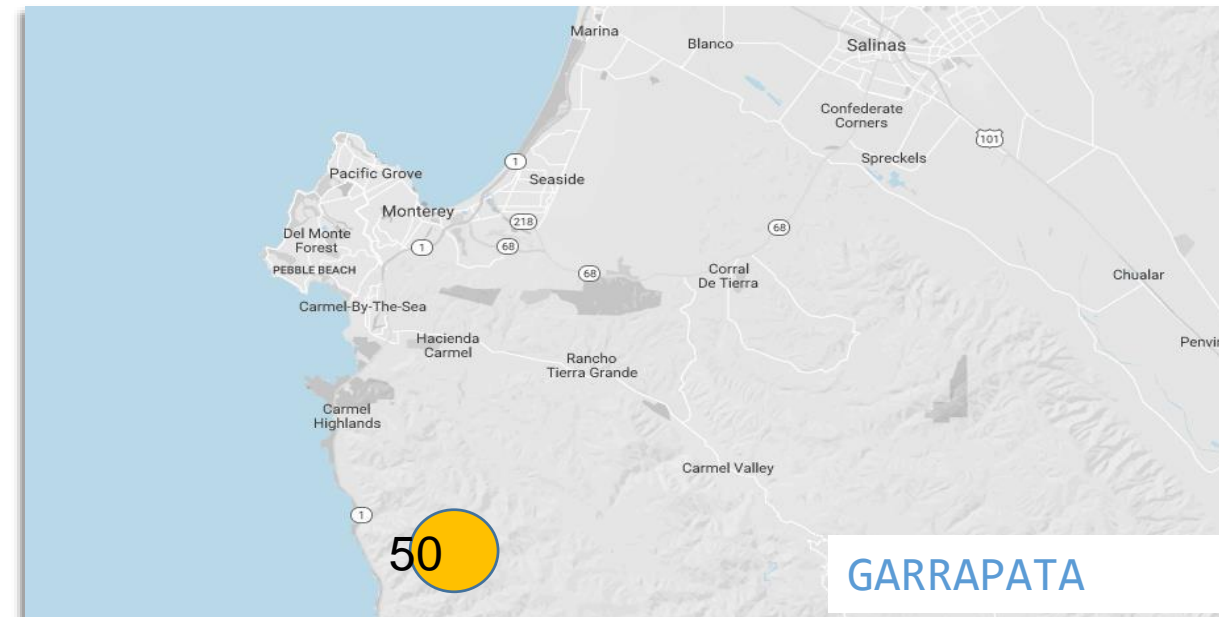
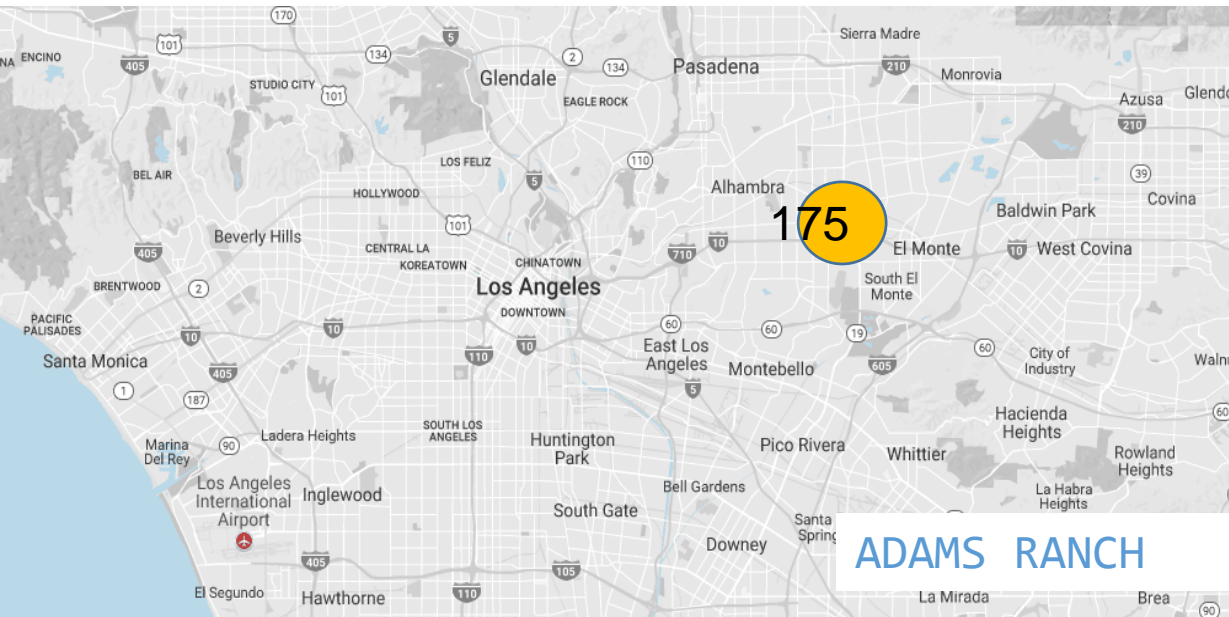
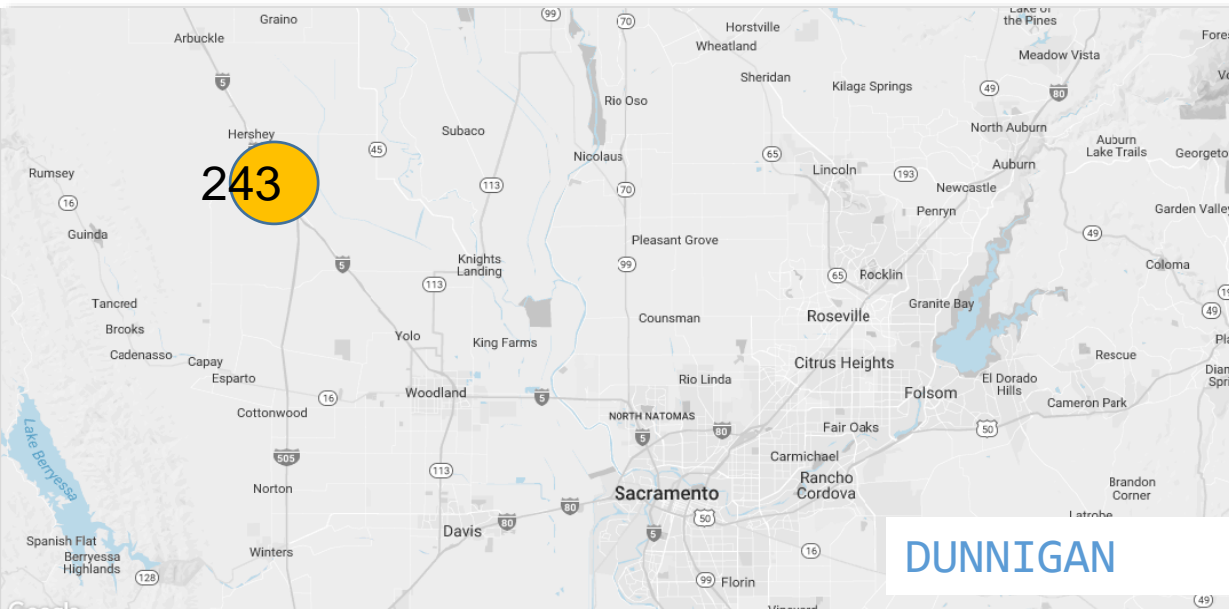
LESSONS LEARNED



#### TYPES OF CONSOLIDATIONS

- PHYSICAL
- RATES
- MANAGERIAL/LABOR

## LOCATIONS



## COMMONLY ANTICIPATED ISSUES:

- WATER QUALITY
- RATES
- SOURCE OF SUPPLY

## LESS COMMONLY ANTICIPATED ISSUES:

- OPERATIONAL ISSUES
- DATA INTEGRATION
- CUSTOMER RELATIONS



# DUNNIGAN





## CHALLENGES

- CHROMIUM 6
- OPERATIONAL ISSUES
- RATE IMPACT

## SOLUTIONS

- TREATMENT
- TECHNICAL EXPERTISE
- RATE CONSOLIDATION



# ADAMS RANCH

## CHALLENGES

- WATER QUALITY
- WATER SUPPLY
- AGING WORKFORCE

## SOLUTIONS

- INTERCONNECTION
- MANAGERIAL EXPERTISE



# GARRAPATA





## CHALLENGES

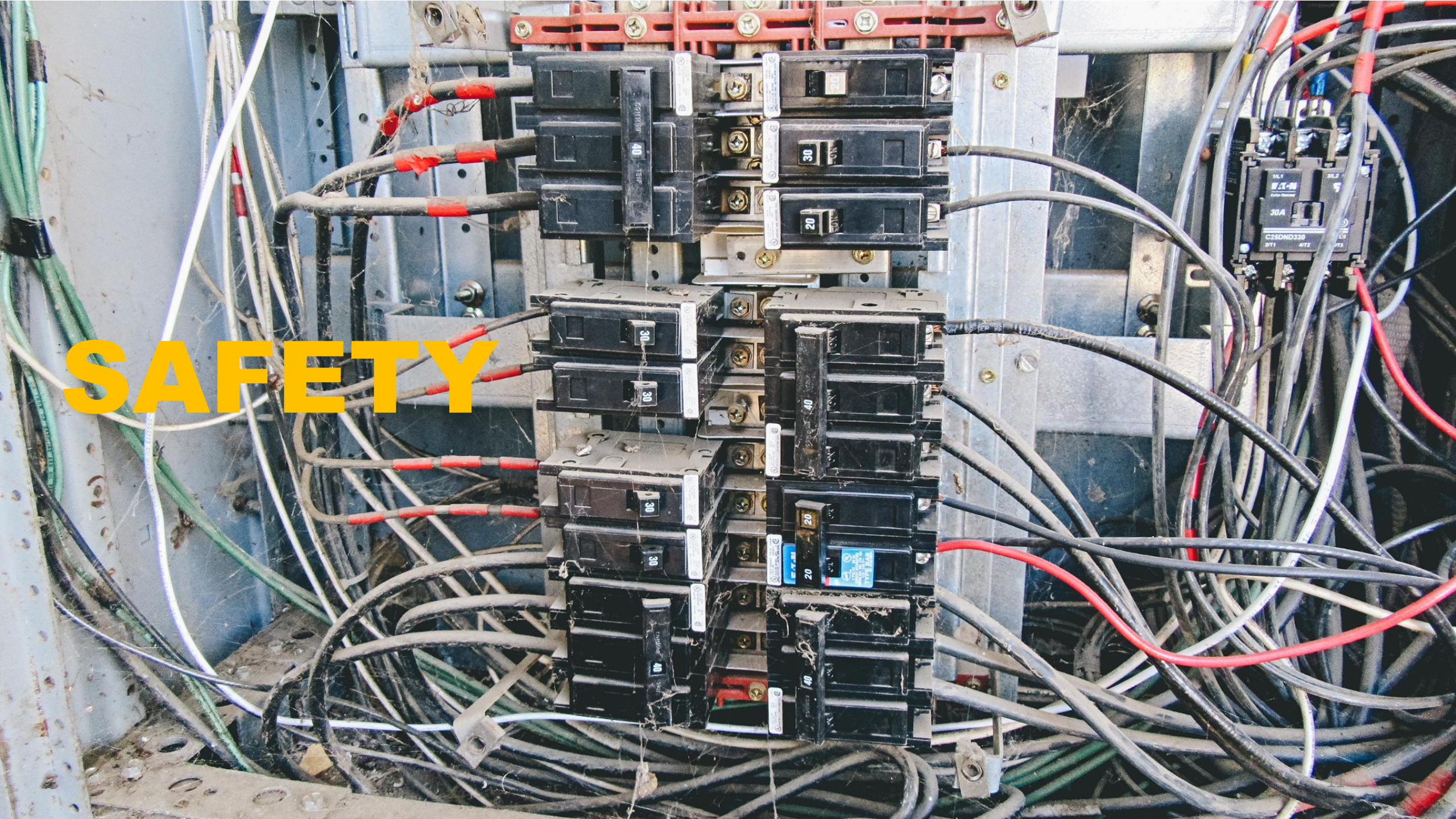
- WATER QUALITY
- WATER SUPPLY
- RETIRING WORKFORCE

## SOLUTIONS

- GRANT FUNDING
- PLANNING
- MANAGERIAL EXPERTISE



**SAFETY**





- CUSTOMER COMMUNICATIONS
- CUSTOMER DATA
- OPERATIONAL ISSUES

### CUSTOMER BENEFITS

- CONSERVATION PROGRAMS
- LOW-INCOME ASSISTANCE
- CUSTOMER SERVICE

### QUESTIONS

- **EVAN JACOBS**  
External Affairs Manager Northern District
- **TIM MILLER**  
Director of Water Quality & Environmental Compliance